

Considerable benefits are available to IBEW Local 96 signatory contractors

As an open shop contractor, you are involved in every aspect of your business, which takes valuable time away from your primary objective of growing your company and securing more projects. Compare the differences between non-union and IBEW signatory contractors.

Disadvantages of being a non-union contractor

- Spend money on help wanted advertisements
- Must interview prospective employees
- Likely end up hiring employees with little or no experience
- Negotiate with each employee individually on wages
- Purchase healthcare as a small group
- Start a retirement plan with no guarantee on returns

Benefits of being an IBEW Local 96 contractor

- Having the flexibility to increase or decrease your workforce/manpower when needed
- No need to interview prospective employees
- Receive only qualified electricians
- Employees work under a contract, which sets wages
- Participate in a jointly administered healthcare plan, pension plan and annuity
- apprenticeship program, which covers all employees
- Participate in retirement plans with federal insurances
- Ability to run your business as you like; **we will not take over your business!**

IBEW Local Union 96 wants your company to succeed because we will succeed together as partners moving forward!

Union construction workers are good for productivity

Studies have shown a union construction industry workforce is 19 to 37 percent more productive than a non-union construction workforce.

Thanks to a collective bargaining unit, union construction workers can focus on doing their job and not worry about wages and benefits. By earning a livable wage, with great health insurance and retirement benefits, tradesmen and tradeswomen know they are able to take care of their families.

Additionally, by receiving industry leading training, they are able to quickly produce high-quality work. They work safely and do their job right the first time.

Workforce Flexibility

As a union contractor, you have access to a supply of qualified manpower. IBEW Local Union 96 has approximately 400 plus tradesmen and tradeswomen in good standing, with multiple being trained every year.

Across the country, the IBEW has over 825,000 thousand members, who all receive similar training and are ready to work in any state.

IBEW Local 96 supplies our contractors only highly skilled, highly trained, fully licensed and qualified electrical workers and apprentices. You can hire an employee for one week or a lifetime – depending on your needs. For example, if you win a bid on a three-month project, which requires 10 or 100 electricians or more, you will not have the burden to interview any candidates or suffer the risks if you make a bad hire. You will have the necessary manpower on the date you need, with knowledge they will all be qualified professionals.

All it takes is a single phone call to the Local Union 96 Business Managers office for manpower.

Furthermore, you are not stuck with an employee, who does not work out for your company. We will work with you, to make sure your team works for your platform moving forward. When the project ends, you can take however many electricians you need to your next project, while Local 96 will work to place the remaining electricians in jobs with other signatory contractors.

High-Quality Training

Local 96 provides industry leading training through our Worcester Joint Apprenticeship and Training Committee (WJATC). This department of the union/contractor team is charged with the responsibility of training all apprentices and the continuing education of our journeymen, masters and supervisors. Our WJATF is registered with the U.S. Department of Labor, guaranteeing a high level of instruction and training to both apprentices and journeymen.

Apprenticeship Program

The WJATC spends thousands of dollars annually to educate our workforce, so they can be the most productive and safest workforce in the industry. The IBEW electrical apprenticeship is a joint program between the International Brotherhood of Electrical Workers (IBEW) and National Electrical Contractors Association (NECA). The Electrical Training Alliance was created to blend classroom and online learning together to improve the experience for all IBEW apprenticeships.

The IBEW Local 96 WJATC apprenticeship program is a five-year program, meaning it takes an entry-level apprentice five years to become a journeyman, where they earn the highest wage rate.